

: : BUSINESS EQUIPMENT & INFORMATION TECHNOLOGY  
ABN: 82 175 861 658

# PORTFOLIO



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## **BACKGROUND & MISSION STATEMENT**

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The Oztech Business Equipment team is made up of Industry professionals in the fields of Business Machines, Finance and Wholesale purchasing and distribution giving Oztech Business Equipment a combined total of over 16 years experience in these areas.

Oztech Business Equipment was established in the year 2000 and is involved in three main areas:

- HIRE
- COMMERCIAL AND RETAIL SALES
- WHOLESALE AND REMARKETING

Currently Oztech Business Equipment has 18 staff and growing. Our Services range from Sales, Support, Repairs, Hire, and re-marketing of Used Business Equipment.

As the market for Re-Marketing Business Equipment grows, so does Oztech Business Equipment's depth and experience.

Oztech Business Equipment provides a strong focus on New and Remarketing of Business Equipment coupled with Service & Support which guarantees our highly regarded service level.

This focus coupled with price performance and extremely competitive packages on services and supply gives Oztech Business Equipment a leading edge in our market.

Oztech Business Equipment has run major projects including the Sydney Olympics 2000, Rugby World Cup 2003, and is tendering for several large projects over the next ten years.

Our company is involved in Sales & Hire to numerous industries, such as major Hotels, Government departments, mortgage centres, I.T. departments and basically all industries etc

We have confidence in saying that we are the only organisation that can set-up a full office, from I.T. equipment through to Business machines, thus providing the ongoing support and service.

## SERVICES

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### WHOLESALE & REMARKETING

Our wholesale & remarketing services include:

- Pick-up and freight of end-of-life and obsolete assets
- Complete asset management and stock-take of current assets
- Asset checking and testing
- Marketing assets through wholesale & retail channels Australia-wide.

### SELLING

If you have second-hand I.T. equipment taking up space in your office, or need to get rid of a whole floor of computers and laptops, we can help you receive the very best possible price for your assets. We are able to offer wholesale quotes or sell your equipment on consignment, including:

- Photocopiers, faxes, printers, shredders and general office machines
- Desktop & laptop computers, servers, networks, racks, routers, hubs and switches
- Phone systems & mobile phones

### HIRE

Oztech Business Equipment provides a Hire Solution for Australian Businesses. Unlike other hire companies we supply, deliver, install and service our equipment, ensuring you trouble free use and the benefit of dealing with a single account manager who will oversee your project from start to finish.

We service companies throughout the East Coast of Australia, with clients in Sydney, Melbourne and Brisbane.

Our large range of hire equipment includes:

- Photocopiers, faxes & printers
- Desktop & laptop computers
- Keyboards & monitors

### SALES TO PUBLIC

We also welcome the public to view our showrooms for their personal needs, due to the high demand requested from the public.

## **SERVICE AGREEMENTS**

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All our service agreements on contract are documented clearly, explained in detail and proof read and verified by Oztech Business Equipment's Solicitors.

Our agreements do not treat our clients unfairly and gives our clients the confidence in our service.

Our service agreements cover our services in the following departments:

- Supply Of New Business Equipment
- Supply of Used Business Equipment
- Ongoing Maintenance & Repairs of Business Equipment
- Ongoing Support of Business Equipments

All Used machines are second hand & rebuilt (unless specified) and in excellent condition.

All hard drives are formatted, unless an Operating System has been specified.

## **PROJECTS UNDERTAKEN**

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Some of our current large scale projects completed

- Sydney Olympics 2000
- Rugby World Cup 2003
- Youth Olympics 2005
- Rolling Stones Concert 2006
- NSW Dept of Primary Industries Horse Flu 2007
- APEC Summit Sydney 2007

## **ORGANISATION CHART**

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Oztech Business Equipment : : Organisation chart

**Gerrard Ozguven - Director**

**Derek Ozen**  
**I.T Purchasing/Sales Manager**

**Hatice Oztan - Accounts Manager**

**Anthony Moss - National Sales Manager**

**Andrew Marcat - Service Manager**

**Mark Agca - I.T. Sales/ Customer Service**

**Brad Veren - Service Technician**

**Edwin Tan - Service Technician**

**Eric Demir - Service Technician**

## **SUBCONTRACTORS**

## **MANAGERIAL EXPERIENCE**

### **Gerrard Ozguven – Director**

Gerrard Ozguven is responsible for the overall management, planning and budgeting on the Copier/Fax/Printer/Computers Branch side for the company.

Gerrard is highly recognised with over 16 years in the industry and is capable of setting up any of the largest service & hire contracts in Australia.

### **Derek Ozen – IT Purchasing/Sales Manager**

Derek Ozen is responsible for the supply/sales and overall management of the IT sector of our organisation. Derek has extensive knowledge in the IT industry for an overall 11 years, and has specialised in managing organisations with Full Office Business Equipment fit-outs, including hardware, networking and software infrastructure.

### **Anthony Moss – National Sales Manager**

Anthony is responsible for securing large tenders for corporate organisations.

Anthony experience has been with Oztech Business equipment since day one, with an overall experience of over 10 years.

### **Hatice Oztan – Accounts Manager**

Hatice Oztan is responsible for the accounts for Oztech Business Equipment. Hatice has been an accounts manager for Oztech with an overall 10 years.

### **Andrew Marcat – Service Manager**

Andrew is responsible for the day to day bookings and delegation of projects and call outs to all the Field Engineers in Oztech Business Equipment. Andrew started out as a Field Engineer and has moved into management quickly with his I.T. skills and experience.

## **PRODUCT RANGE**

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Oztech Business Equipment has a vast range of Business equipment.

- Laptops
- Desktops
- LCD & CRT Monitors
- Photocopiers
- Fax Machines
- Printers – Commercial & Business
- General I.T. Equipment
- Phone Systems
- Projectors
- Office Furniture
- Plus much more to list

All products listed come in all brand names possibly manufactured. Oztech Business Equipment only deals with highly regarded brand names, to continue to provide excellence in the supply and service of the products.

All prices are extremely competitive, coupled with our service gives Oztech Business Equipment, the leading edge in the market.

## **FINANCIAL BENEFITS AND COST EFFICIENCY**

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When Oztech Business Equipment was first established, their mission was to provide corporate industries with the option of purchasing Business Equipment at competitive prices, coupled with the option to re-sell their equipment back to Oztech Business Equipment and upgrade at any time of need.

This gives any organisation working with Oztech Business Equipment a WIN WIN situation, where equipment are not left dormant and are Re-marketed via our professional service.

You do not have to purchase to re-sell, we will buy or remove all stock that are no longer needed and give you the satisfaction that they are either being disposed of according to Environment Laws or re-sold.

Oztech Business Equipment's Hire department also provides organisations with the option to just hire equipment at competitive prices, without the outlay of heavy costs giving your organisation a quick get up and go.

## **EMPLOYMENT POLICY**

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Both New South Wales and Federal Laws say that is against the law to discriminate against people, or to treat them unfairly in various areas of public life.

Oztech Business Equipment is committed to treat all their employees and anyone who applies for a job with the organisation, fairly.

Oztech Business Equipment will not treat them unfairly because of their; sex, disability(except where exemptions apply), race colour, ethnic or ethno-religious background, nationality.

All Oztech Business Equipment staff must:

- Be able to communicate and command the English language by way of written and verbal skills
- Be neatly attired and wear professional uniform
- Not smoke, drink or use prohibited substances whilst on site

## CONTACT INFORMATION

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